

Financial Statements With Independent Auditors' Report

December 31, 2023 and 2022



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### **INDEPENDENT AUDITORS' REPORT**

Board of Directors International Fellowship of Evangelical Students/USA, Inc. Madison, Wisconsin

#### **Opinion**

We have audited the accompanying financial statements of International Fellowship of Evangelical Students/USA, Inc., which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of International Fellowship of Evangelical Students/USA, Inc. as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of International Fellowship of Evangelical Students/USA, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about International Fellowship of Evangelical Students/USA, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Board of Directors International Fellowship of Evangelical Students/USA, Inc. Madison, Wisconsin

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of International Fellowship of Evangelical Students/USA, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about International Fellowship of Evangelical Students/USA, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Capin Crouse LLP

Colorado Springs, Colorado March 15, 2024

## **Statements of Financial Position**

	December 31,			
	2023			2022
ASSETS:				
Cash and cash equivalents	\$	277,474	\$	763,443
Other miscellaneous receivables		57,045		134,205
Investments		3,089,749		4,136,692
Pledges receivable-net		1,319,084		1,903,950
Operating lease-right of use asset		17,592		24,476
Total Assets	\$	4,760,944	\$	6,962,766
LIABILITIES AND NET ASSETS:				
Liabilities:				
Accounts payable and accrued expenses	\$	26,560	\$	30,941
Funds held for affiliated organization		-		1,871,818
Operating lease obligation		18,312		24,864
Contribution payable to affiliated organization		355,654		507,381
Total liabilities		400,526		2,435,004
Net assets:				
Without donor restrictions		1,137,381		869,397
With donor restrictions		3,223,037		3,658,365
Total net assets		4,360,418		4,527,762
Total Liabilities and Net Assets	\$	4,760,944	\$	6,962,766

See notes to financial statements

## **Statements of Activities**

	Year Ended December 31,							
		2023			2022			
	Without Donor	With Donor		Without Donor	With Donor			
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total		
SUPPORT AND REVENUE:								
Contributions and grant income	\$ 153,243	\$ 6,995,988	\$ 7,149,231	\$ 267,643	\$ 5,838,198	\$ 6,105,841		
Investment income (loss)–net	116,432	76,166	192,598	(29,344)	(60,427)	(89,771)		
Other income	1,765	-	1,765	590	-	590		
Total Support and Revenue	271,440	7,072,154	7,343,594	238,889	5,777,771	6,016,660		
NET ASSETS RELEASED:								
Purpose restrictions	6,660,692	(6,660,692)	-	5,845,776	(5,845,776)	-		
Administrative assessments	846,790	(846,790)	-	658,844	(658,844)	-		
	7,507,482	(7,507,482)		6,504,620	(6,504,620)			
EXPENSES:								
Program services	6,755,122		6,755,122	6,059,624		6,059,624		
Supporting activities:								
General and administrative	516,458	-	516,458	493,851	-	493,851		
Fundraising	239,358		239,358	178,166		178,166		
	755,816		755,816	672,017		672,017		
Total Expenses	7,510,938		7,510,938	6,731,641		6,731,641		
Change in Net Assets	267,984	(435,328)	(167,344)	11,868	(726,849)	(714,981)		
Net Assets, Beginning of Year	869,397	3,658,365	4,527,762	857,529	4,385,214	5,242,743		
Net Assets, End of Year	\$ 1,137,381	\$ 3,223,037	\$ 4,360,418	\$ 869,397	\$ 3,658,365	\$ 4,527,762		

See notes to financial statements

## **Statements of Cash Flows**

		Year Ended December 31,			
		2023	2022		
CASH FLOWS FROM OPERATING ACTIVITIES:					
Change in net assets	\$	(167,344)	\$	(714,981)	
Adjustments to reconcile change in net assets to	Ψ	(107,511)	Ψ	(/1,,,,,,))	
net cash provided (used) by operating activities:					
Depreciation expense		-		518	
Non-cash lease expense		332		388	
Realized and unrealized (gain) loss on investments		(262,012)		116,174	
Reinvested interest and dividends		(78,562)		(20,111)	
Donated stock		(87,923)		-	
Change in operating assets and liabilities:					
Other miscellaneous receivables		77,160		107,619	
Pledges receivable-net		584,866		589,896	
Accounts payable and accrued expenses		(4,381)		14,127	
Contribution payable to affiliated organization		(151,727)		(275,795)	
Funds held for affiliated organization		(1,871,818)		1,457,755	
Net Cash Provided (Used) by Operating Activities		(1,961,409)		1,275,590	
CASH FLOWS FROM INVESTING ACTIVITES:					
Proceeds from sale of investments		8,825,180		1,834,959	
Purchases of investments		(7,349,740)		(4,209,111)	
Net Cash Provided (Used) by Investing Activities		1,475,440		(2,374,152)	
Net Change in Cash and Cash Equivalents		(485,969)		(1,098,562)	
Cash and Cash Equivalents, Beginning of Year		763,443		1,862,005	
Cash and Cash Equivalents, End of Year	\$	277,474	\$	763,443	
SUPPLEMENTAL DISCLOSURE:					
Right-of-use asset obtained in exchange for operating lease obligations	\$	-	\$	31,281	

See notes to financial statements

## Notes to Financial Statements

December 31, 2023 and 2022

## 1. NATURE OF ORGANIZATION:

International Fellowship of Evangelical Students/USA, Inc. (IFES/USA) exists to see students built into communities of disciples, which are transformed by the Gospel. IFES/USA seeks to impact the university, the church, and society for the glory of Christ, introducing students to the Gospel of Christ, while engaging the broader higher education community in dialogue about the relevance of the Gospel message and the Christian life as a whole. IFES/USA also exists to support, encourage, and facilitate the spread and growth of the Christian faith throughout the world and to support other organizations, projects, and initiatives that are organized and operated for similar purposes. This includes granting funds to foreign organizations, projects and institutions with purposes similar to those of the IFES/USA for specific projects in furtherance of IFES/USA's Christian religious tax-exempt purposes.

IFES/USA works closely with a number of affiliated organizations, including InterVarsity Christian Fellowship/USA (InterVarsity), Union Internationale des Groupe Bibliques (IFES Switzerland), and International Fellowship of Evangelical Students, a UK charity (IFES/UK). These organizations are legally separate from IFES/USA, and each organization is governed by independent boards of directors. Therefore, the assets, liabilities, net assets, and results of their activities have not been included in this report.

IFES/USA is a nonprofit organization incorporated in the state of Wisconsin and is exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code (the Code) and comparable state law(s). However, IFES/USA is subject to federal income tax on any unrelated business taxable income. In addition, IFES/USA is not classified as a private foundation under Section 509(a) of the Code.

## 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:</u>

IFES/USA maintains its accounts and prepares its financial statements on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of any contingent assets and liabilities at the date of the financial statements, and the reported revenues and expenses during the reporting period. Actual results could differ from the estimates. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

### CASH AND CASH EQUIVALENTS

Cash and cash equivalents include checking, savings, and interest-bearing money market accounts. IFES/USA maintains its cash in bank and other deposit accounts at high credit quality financial institutions. As of December 31, 2023 and 2022, cash balances on deposit exceeded federally insured limits by approximately \$0 and \$63,000, respectively.

## Notes to Financial Statements

December 31, 2023 and 2022

## 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

### OTHER MISCELLANEOUS RECEIVABLES

Other miscellaneous receivables consist primarily of the Employee Retention Credit (ERC). Laws and regulations concerning government programs, including the ERC, established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act are complex and subject to varying interpretation. Claims made under the CARES Act may also be subject to retroactive audit and review. There can be no assurance that regulatory authorities will not challenge IFES/USA's claim to the ERC, and it is not possible to determine the impact (if any) this would have upon IFES/USA. IFES/USA expects full collectability of the ERC during the year ending December 31, 2024.

	December 31,			
	 2023		2022	
Employee retention credit	\$ 56,324	\$	56,324	
Other receivables	721		1,145	
Estate receivable	 		76,736	
	\$ 57,045	\$	134,205	

### **INVESTMENTS**

Investments consist of mutual funds, US Treasury Bonds, and certificates of deposit with an original maturity date greater than ninety days. Mutual funds and US Treasury Bonds are recorded at Level 1 and Level 2, respectively of the fair value hierarchy established under the Fair Value Measurements topic of the Financial Accounting Standards Board (FASB) Codification. Certificates of deposits are recorded at cost plus accrued interest, not subject to fair value. Gains and losses are reported within investment income (loss) on the statements of activities. Investment return is reported net of external and direct internal expenses.

### PLEDGES RECEIVABLE-NET

The pledges receivable are recognized as revenue when unconditionally promised. The pledges receivable expected to be collected within one year are recorded at net realizable value. The pledges receivable expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on amounts collectible in greater than one year are computed using risk-adjusted interest rates applicable to the year in which pledges are expected to be received. Management has reviewed the collectability and believes all amounts to be fully collectible.

## Notes to Financial Statements

December 31, 2023 and 2022

## 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

## OPERATING LEASE-RIGHT OF USE ASSET AND OBLIGATION

Some of IFES/USA's contracts contain the right to control the use of property or assets and are therefore considered leases. IFES/USA records right-of-use assets and lease obligations on the statements of financial position for the rights and obligations created by leases with initial terms of more than twelve months. IFES/USA has elected to not separate lease and non-lease components.

## FUNDS HELD FOR AFFILIATED ORGANIZATION

During the year ended December 31, 2022, IFES/USA agreed to hold and invest funds on behalf of IFES/UK. During the year ended December 31, 2023, IFES/USA returned the funds in full to IFES/UK.

## CONTRIBUTION PAYABLE TO AFFILIATED ORGANIZATION

Each year, the governing board of IFES/USA approves grants to IFES/UK, contingent that funds are available. The contribution payable to affiliated organization represents donations received in December designated for projects which IFES/UK administrates, as the board has already pre-approved the grant. Subsequent to year end, the contribution payable was paid in full.

### CLASSES OF NET ASSETS

The financial statements report amounts by class of net assets:

*Net assets without donor restrictions* include resources that are available for current operations under direction of the board or resources invested in property and equipment.

*Net assets with donor restrictions* are comprised of donor-restricted contributions for specific operating purposes, support of projects and worldwide ministry training, or are time-restricted.

## Notes to Financial Statements

#### December 31, 2023 and 2022

#### 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

#### SUPPORT, REVENUE, AND EXPENSES

Contributions and grant income are recorded when made, which may be when cash and other assets are received or unconditionally promised. Gifts of cash and other assets are reported with a donor restriction if they are received with donor stipulations that limit the use of the donated amounts. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. All contributions are considered available for unrestricted use unless specifically restricted by the donor. Expenses are recorded when incurred.

#### ADMINISTRATIVE ASSESSMENTS

In an effort to cover overhead costs, IFES/USA charges an administrative assessment of 10% for specific designations, and 25% for gifts for broader ministry activity.

#### 3. LIQUIDITY AND AVAILABILITY OF RESOURCES:

The following table reflects the IFES/USA's financial assets as of December 31, 2023 and 2022, reduced by amounts not available for general use within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, or because the governing board has set aside funds. IFES/USA's policy is to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

		December 31,			
	2023			2022	
Financial assets, at year-end:	<i>•</i>		¢		
Cash and cash equivalents	\$	277,474	\$	763,443	
Other miscellaneous receivables		57,045		134,205	
Investments		3,089,749		4,136,692	
Pledge receivable-net		1,319,084		1,903,950	
		4,743,352		6,938,290	
Less those unavailable for general expenditure within one year, due to:					
Cash and other financial assets held for affiliate		-		(1,871,818)	
Net assets with time-restrictions for greater than one year Net assets with donor restrictions not expected to be used within		(831,258)		(1,434,319)	
one year		(261,271)		(556,150)	
Financial assets available to meet cash needs for general expenditures within one year	\$	3,650,823	\$	3,076,003	

## Notes to Financial Statements

December 31, 2023 and 2022

## 4. <u>PLEDGES RECEIVABLE–NET:</u>

Pledges receivable-net consists of:

	December 31,			
	2023			2022
Unconditional pledges receivable Less discount for present value of cash flows	\$	1,374,550 (55,466)	\$	1,972,475 (68,525)
	\$	1,319,084	\$	1,903,950
Estimated collections as of December 31, 2023, consist of:				
Less than one year One to five years	\$	579,880 739,204		
	\$	1,319,084		

## 5. <u>INVESTMENTS AND FAIR VALUE MESASUREMENTS:</u>

### FAIR VALUE MEASUREMENTS

The Fair Value Measurements and Disclosure Topic of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs consist of unobservable inputs and have the lowest priority. The investments are reported at fair value based on quoted prices in active markets for identical assets, which is Level 1 of the fair value hierarchy, or held at net asset value, which are not leveled. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

## Notes to Financial Statements

December 31, 2023 and 2022

## 5. INVESTMENTS AND FAIR VALUE MESASUREMENTS, continued:

The following table presents the fair value measurements of the investments recognized in the accompanying statement of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2023:

		Fair Value Measurements Using					
	 Total		Level 1		Level 2	Le	vel 3
Mutual funds US Treasury bonds	\$ 1,331,115 1,758,634	\$	1,331,115	\$	- 1,758,634	\$	-
	\$ 3,089,749	\$	1,331,115	\$	1,758,634	\$	

The fair value hierarchy in which the fair value measurements fall at December 31, 2022:

		Fair Value Measurements						
	Total		tal Level 1		Level 2		Level 3	
Mutual funds	\$	2,862,936	\$	2,862,936	\$	-	\$	-
US Treasury bonds		1,219,468		-		1,219,468		-
		4,082,404	\$	2,862,936	\$	1,219,468	\$	
Held at cost								
Certificates of deposit		54,288						
	\$	4,136,692						

## Notes to Financial Statements

### December 31, 2023 and 2022

## 6. <u>OPERATING LEASE–RIGHT OF USE ASSET AND OBLIGATION:</u>

IFES/USA leases office space under an operating lease with the lease ending in June 2026. The lease requires monthly payments of \$620. The discount rate represents the risk-free discount rate using a period comparable with that of the lease term. The discount rate on the leases is 1.21%.

	Year Ended December 31,				
		2023		2022	
Operating lease right-of-use asset	\$	17,592	\$	24,476	
Operating lease liability	\$	18,312	\$	24,864	
Operating lease costs	\$	7,152	\$	7,152	
Weighted-average discount rate Weighted-average remaining lease term		1.21% 2.3 years		1.21% 3.3 years	

Future minimum lease payments required under the operating lease that has an initial or remaining non-cancelable lease term in excess of one year are as follows:

Year Ending December 31,	
2024	\$ 7,440
2025	7,440
2026	3,720
	18,600
Less imputed interest	 (288)
	\$ 18,312

## 7. <u>NET ASSETS WITH DONOR RESTRICTIONS:</u>

Net assets with donor restrictions consist of:

	 December 31,			
	 2023	2022		
Subject to the passage of time Projects Worldwide ministry training and training events	\$ 1,448,766 1,056,251 718,020	\$	2,122,014 604,498 931,853	
	\$ 3,223,037	\$	3,658,365	

### Notes to Financial Statements

December 31, 2023 and 2022

#### 8. FUNCTIONAL ALLOCATION OF EXPENSES:

The costs of providing the various program services and supporting activities of IFES/USA have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the program services and supporting activities benefited. These expenses require allocation on a reasonable basis that is consistently applied. Expenses that are allocated include salaries and benefits, travel and meetings, publications and events, office supplies and other expenses. Salaries and benefits are allocated based on average estimates of time and effort by employees. Travel and meetings, publications and events, office supplies and on estimates of department time and costs utilized. The following tables present the functional allocation of expenses for the years ended December 31, 2023 and 2022.

		For the Year Ended December 31, 2023							
		Supporting Activities:							
	Program Services		General and Administrative						
					Fundraising		Total		
Grants	\$	6,660,849	\$	-	\$	-	\$	6,660,849	
Salaries and benefits		93,367		419,143		152,053		664,563	
Office and other		-		54,180		6,480		60,660	
Travel and meetings		906		15,485		42,360		58,751	
Publications and events		-		8,389		37,821		46,210	
Professional services				19,261		644		19,905	
	\$	6,755,122	\$	516,458	\$	239,358	\$	7,510,938	
		For the Year Ended December 31, 2022							
			Supporting Activities:						
	Program Services		General and						
			Administrative		Fundraising		Total		
Grants	\$	5,933,338	\$	-	\$	-	\$	5,933,338	
Salaries and benefits		69,105		389,212		166,592		624,909	
Office and other		5,955		80,002		542		86,499	
Travel and meetings		25,949		15,271		6,798		48,018	
Publications and events		22,704		2,289		4,234		29,227	
Professional services		2,573		7,077		-		9,650	
	\$	6,059,624	\$	493,851	\$	178,166	\$	6,731,641	

## Notes to Financial Statements

December 31, 2023 and 2022

## 9. <u>RETIREMENT PLAN:</u>

IFES/USA sponsors a 403(b) defined contribution plan for all employees. IFES/USA provides a direct contribution of 5% as well as a matching contribution of up to 5% of eligible salary for all employees who are over the age of 21 and have worked at least six months. Total employer contributions for the years ended December 31, 2023 and 2022, were approximately \$52,000 and \$48,000, respectively.

## 10. AFFILIATE AGREEMENT:

During the years ended December 31, 2023 and 2022, the following financial activity occurred between IFES/USA and IFES/UK:

- o IFES/USA granted IFES/UK \$6,660,849 and \$5,933,338, respectively.
- IFES/USA reimbursed IFES/UK \$9,724 and \$29,219 for costs IFES/UK incurred on IFES/USA's behalf, respectively.
- IFES/UK reimbursed IFES/USA \$6,821 and \$64,962 for costs IFES/USA incurred on IFES/UK's behalf, respectively.
- IFES/USA has recorded a \$355,654 and \$507,381 contribution payable to IFES/UK. See Note 2 for more information.
- IFES/USA is holding \$0 and \$1,871,818 on IFES/UK's behalf, respectively. See Note 2 for more information.

### 11. RELATED PARTIES:

In addition to the activity described in Note 10, IFES/USA entered into other related party transactions. Contributions received from board members and key employees totaled approximately \$76,000 and \$50,000, during the years ended December 31, 2023 and 2022, respectively. In December 2021, IFES/USA entered into an operating lease agreement with InterVarsity for office space. Expenses incurred under this lease agreement during the both years ended December 31, 2023 and 2022, totaled approximately \$7,100.

### 12. CONCENTRATION:

For the years ended December 31, 2023 and 2022, each year's top five donors provided approximately 65% and 54% of the total revenue, respectively. However, many of the top five donors were not the same donors year over year, and the top donor for each year gave a special gift significantly above their regular level. Given the nature of IFES/USA's operations, that of sending funds dependent on contribution levels to IFES/UK, there is no reliance on a limited number of significant donors for the general operations of IFES/USA.

### 13. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through March 15, 2024, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.