


 IFES

VACANCY FOR THE POSITION OF SENIOR KEY RELATIONSHIP EXECUTIVE (MAJOR DONOR FUNDRAISER)

£32,000 – £36,000 plus pension. Full-time (37.5 hours per week)
Location: Oxford, UK



**WE SHAPE LIVES
AND DEVELOP LEADERS
WHO IMPACT
THE UNIVERSITY
AND TRANSFORM
THE WORLD**

We are a movement of students sharing and living out the good news of Jesus Christ. Locally. Nationally. Globally.

IFES ministry is supported behind the scenes by International Services based in Malaysia, the UK and the USA.

If you are looking for an opportunity to impact the strategic giving of an interdenominational Christian charity with unrivalled global reach, this could be the role for you. This is an exciting opportunity to help shape and build the fundraising program at IFES.

We are looking for a persuasive and relational professional to join our UK International Services team. Reporting to the Chief Advancement Officer, the Senior Key Relationship Executive will initiate, develop, and manage high value relationships with major donors, presenting the needs of IFES in a compelling way to ensure effective engagement. This role oversees the creation of personalized donor development plans with individual monetary goals and specific steps to engage donors based on their values and passions. The postholder will ensure that all research and data on major donors is kept updated.

The Senior Key Relationship Executive will be diplomatic, persuasive, and credible at a senior level, with experience of managing relationships at senior or Board level within the charity or corporate sector. The successful candidate will have a friendly and professional demeanour that motivates and inspires confidence with colleagues and major donors. In addition to being an excellent communicator and relationship builder, they will have strong analytical and research skills to identify prospects in giving and match the donor's interest with a suitable IFES project. The successful candidate will be able to manage a complex workload and be comfortable monitoring and compiling data to develop metrics for reporting and strategic decision-making. They will be able to collaborate with senior staff, the Board, and volunteers and will be sensitive to working with people from different contexts within an interdenominational Christian organisation.

On the job training will be provided an experienced major donor fundraiser.

If you recognise the importance of evangelical student ministry, are confident in your ability to work internationally, and are looking for a challenging role in a forward-thinking team, then enquiries can be made to hr@ifesworld.org.

Full job description and application forms available online: ifesworld.org/jobs

Completed application forms should be submitted to hr@ifesworld.org.

Our primary calling is to pioneer and nurture a nationally-led student witness in every country of the world. The work of International Services is to support this frontline ministry.

IFES is an organisation with a distinctive Christian ethos. This post is subject to an Occupational Requirement under provisions made in the Equality Act 2010. Applicants should therefore demonstrate a firm Christian commitment and agree with the IFES doctrinal basis and ethos statement.

This job will not qualify for a Certificate of Sponsorship, so you will have to prove you have other means to work legally in the UK before we would consider your application.

CLOSING DATE:

PLEASE SUBMIT ALL APPLICATIONS BY 12 NOON 5 MAY 2021

PROVISIONAL DATES FOR INTERVIEWS:

WEEKS COMMENCING 10 AND 17 MAY 2021