

Financial Statements With Independent Auditors' Report

December 31, 2018 and 2017



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INDEPENDENT AUDITORS' REPORT

Board of Directors International Fellowship of Evangelical Students/USA, Inc. Platteville, Wisconsin

We have audited the accompanying financial statements of International Fellowship of Evangelical Students/USA, Inc. which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors International Fellowship of Evangelical Students/USA, Inc. Platteville, Wisconsin

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of International Fellowship of Evangelical Students/USA, Inc. as of December 31, 2018 and 2017, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Capin Crouse LLP

Colorado Springs, Colorado February 8, 2019

Statements of Financial Position

	December 31,				
		2018		2017	
ASSETS:					
Cash and cash equivalents	\$	1,369,209	\$	1,978,417	
Grants receivable		-		80,000	
Prepaid expenses and other assets		61		300	
Investments		1,491,168		1,072,591	
Property and equipment-net		5,020		7,433	
Total Assets	\$	2,865,458	\$	3,138,741	
LIABILITIES AND NET ASSETS:					
Liabilities:					
Accounts payable	\$	6,262	\$	11,479	
Funds held for affiliated organization		500,809		1,005,823	
Contribution payable to affiliated organization		1,032,940		601,755	
		1,540,011		1,619,057	
Net assets:					
Without donor restrictions:					
Undesignated		526,927		491,773	
Equity in property and equipment-net		5,020		7,433	
		531,947		499,206	
With donor restrictions		793,500		1,020,478	
		1,325,447		1,519,684	
Total Liabilities and Net Assets	\$	2,865,458	\$	3,138,741	

See notes to financial statements

Statements of Activities

	Year Ended December 31,										
		2018		2017							
	Without Donor	With Donor		Without Donor	With Donor						
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total					
SUPPORT AND REVENUE:											
Contributions and grant income	\$ 93,791	\$ 4,996,921	\$ 5,090,712	\$ 78,930	\$ 4,528,447	\$ 4,607,377					
Investment income-net	(1,256)	-	(1,256)	73,294	-	73,294					
Other income	12,658		12,658	7,763		7,763					
Total Support and Revenue	105,193	4,996,921	5,102,114	159,987	4,528,447	4,688,434					
NET ASSETS RELEASED:											
Purpose restrictions	4,677,697	(4,677,697)	-	4,617,420	(4,617,420)	-					
Administrative assessments	546,202	(546,202)	-	525,155	(525,155)	-					
	5,223,899	(5,223,899)		5,142,575	(5,142,575)						
EXPENSES:											
Ministry activities	4,612,532		4,612,532	4,548,082		4,548,082					
Supporting activities:											
General and administrative	445,522	-	445,522	455,985	-	455,985					
Fund-raising	238,297	-	238,297	497,717	-	497,717					
	683,819		683,819	953,702		953,702					
Total Expenses	5,296,351	-	5,296,351	5,501,784		5,501,784					
Change in Net Assets	32,741	(226,978)	(194,237)	(199,222)	(614,128)	(813,350)					
Net Assets, Beginning of Year	499,206	1,020,478	1,519,684	698,428	1,634,606	2,333,034					
Net Assets, End of Year	\$ 531,947	\$ 793,500	\$ 1,325,447	\$ 499,206	\$ 1,020,478	\$ 1,519,684					

See notes to financial statements

Statements of Cash Flows

	Year Ended December 31,				
		2018		2017	
CASH FLOWS FROM OPERATING ACTIVITIES:					
Change in net assets	\$	(194,237)	\$	(813,350)	
Adjustments to reconcile change in net assets to	4	(1) (1,207)	Ŷ	(010,000)	
net cash provided (used) by operating activities:					
Depreciation expense		1,730		2,398	
Realized and unrealized (gain) loss on investments		19,544		(54,551)	
Reinvested interest and dividends		(18,738)		(19,183)	
Loss on disposal of fixed assets		683		-	
Change in operating assets and liabilities:					
Grants receivable		80,000		420,000	
Prepaid expenses and other assets		239		1,999	
Accounts payable		(5,217)		(6,810)	
Contribution payable to affiliated organization		431,185		(54,521)	
Net Cash Provided (Used) by Operating Activities		315,189		(524,018)	
CASH FLOWS FROM INVESTING ACTIVITES:					
Purchases of investments		(550,482)		(65,000)	
Proceeds from sale of investments		131,099		50,000	
Purchases of property and equipment		-		(4,919)	
Net Cash Used by Investing Activities		(419,383)		(19,919)	
CASH FLOWS FROM FINANCING ACTIVITES:					
Change in funds held for affiliated organization		(505,014)		1,005,823	
Net Cash Provided (Used) by Financing Activities		(505,014)		1,005,823	
Net Change in Cash and Cash Equivalents		(609,208)		461,886	
Cash and Cash Equivalents, Beginning of Year		1,978,417		1,516,531	
Cash and Cash Equivalents, End of Year	\$	1,369,209	\$	1,978,417	

See notes to financial statements

Notes to Financial Statements

December 31, 2018 and 2017

1. NATURE OF ORGANIZATION:

International Fellowship of Evangelical Students/USA, Inc. (IFES/USA) exists to build students into communities of disciples, which are transformed by the Gospel. IFES/USA seeks to impact the university, the church, and society for the glory of Christ, introducing students to the Gospel of Christ, while engaging the broader higher education community in dialogue about the relevance of the Gospel message and the Christian life as a whole. IFES/USA also exists to support, encourage, and facilitate the spread and growth of the Christian faith throughout the world and to support other organizations, projects, and initiatives that are organized and operated for similar purposes. This includes granting funds to foreign organizations, projects and institutions with purposes similar to those of the IFES/USA for specific projects in furtherance of IFES/USA's Christian religious tax-exempt purposes.

IFES/USA works closely with a number of affiliated organizations, including InterVarsity Christian Fellowship/USA (InterVarsity), Union Internationale des Groupe Bibliques (IFES Switzerland), and International Fellowship of Evangelical Students, a UK charity (IFES/UK). These organizations are legally separate from IFES/USA, and each organization is governed by independent boards of directors. Therefore, the assets, liabilities, net assets, and results of their activities have not been included in this report.

IFES/USA is a nonprofit organization incorporated in the state of Wisconsin and is exempt from income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code (the Code) and comparable state law(s). However, IFES/USA is subject to federal income tax on any unrelated business taxable income. In addition IFES/USA is not classified as a private foundation under Section 509(a) of the Code.

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:</u>

IFES/USA maintains its accounts and prepares its financial statements on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of any contingent assets and liabilities at the date of the financial statements, and the reported revenues and expenses during the reporting period. Actual results could differ from the estimates. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents include checking, savings, and interest-bearing money market accounts. IFES/USA maintains its cash in bank and other deposit accounts at high credit quality financial institutions. As of December 31, 2018 and 2017, cash balances exceeded federally insured limits by approximately \$1,598,000 and \$1,488,000, respectively. IFES/USA has not experienced any losses in such accounts, and it believes it is not exposed to any significant credit risk on cash and cash equivalents.

Notes to Financial Statements

December 31, 2018 and 2017

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

INVESTMENTS

Investments consist of mutual funds and certificates of deposit with an original maturity date greater than ninety days. Mutual funds are recorded at fair value based on quoted prices in active markets for identical assets, which is Level 1 of the fair value hierarchy established under the Fair Value Measurements topic of the FASB Codification. Certificates of deposits are recorded at cost plus accrued interest. Gains and losses are reported within investment return on the statements of activities. Investment return is reported net of external and direct internal expenses.

GRANTS RECEIVABLE

Grants receivable consists of grants awarded but not collected as of December 31, 2017. Management has determined the grants to be fully collectible, so no allowance has been recorded. The prior year receivable was collected in full during the year ended December 31, 2018.

PROPERTY AND EQUIPMENT

Items capitalized as property and equipment are capitalized at cost. Donated items are recorded at their fair market value on the date of the gift. Depreciation is computed on the straight-line method over the estimated useful lives, which range from three to five years of the related assets. IFES/USA capitalizes fixed asset purchases exceeding \$1,000 with lesser amounts expensed in the year purchased.

CONTRIBUTION PAYABLE TO AFFILIATED ORGANIZATION

Each year, the governing board of IFES/USA approves grants to IFES/UK, contingent that funds are available. The contribution payable to affiliated organization represents donations received in December designated for projects which IFES/UK administrates, as the board has already pre-approved the grant. Subsequent to year end the contribution payable was paid in full.

FUNDS HELD FOR AFFILIATED ORGANIZATION

During the year ended December 31, 2018 and 2017, IFES/USA agreed to hold and invest funds on behalf of IFES/UK.

CLASSES OF NET ASSETS

The financial statements report amounts by class of net assets.

Net assets without donor restrictions include resources that are available for current operations under direction of the board or resources invested in property and equipment.

Net assets with donor restrictions are comprised of donor-restricted contributions for specific operating purposes, support of projects and worldwide ministry training, or are time-restricted.

Notes to Financial Statements

December 31, 2018 and 2017

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

SUPPORT AND REVENUE

Contributions are recorded when made, which may be when cash and other assets are received or unconditionally promised. Gifts of cash and other assets are reported with a donor restriction if they are received with donor stipulations that limit the use of the donated amounts. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. All contributions are considered available for unrestricted use unless specifically restricted by the donor.

ADMINISTRATIVE ASSESSMENTS

In an effort to cover overhead costs, IFES/USA charges an administrative assessment of 10% for specific designations, and 25% for gifts for broader ministry activity.

3. **INVESTMENTS**:

Investments consist of:

	December 31,				
		2018			
Certificates of deposit	\$	1,064,597	\$	509,132	
Mutual funds		426,571		563,459	
	\$	1,491,168	\$	1,072,591	
Investment income-net consists of:					
	Year Ended December 31,				
	2018 201			2017	
Interest and dividends	\$	18,738	\$	19,183	
Net realized and unrealized (gains) losses		(19,544)		54,551	
		(806)		73,734	
Less external and direct internal expenses		(450)		(440)	

(1,256)

\$

\$

73,294

Notes to Financial Statements

December 31, 2018 and 2017

4. PROPERTY AND EQUIPMENT-NET:

Property and equipment-net, consist of:

	December 31,				
	2018			2017	
Leasehold improvements	\$	10,000	\$	10,000	
Equipment		8,280		9,388	
		18,280		19,388	
Less accumulated depreciation		(13,260)		(11,955)	
Total property and equipment-net	\$	5,020	\$	7,433	

5. FUNCTIONAL ALLOCATION OF EXPENSES:

The costs of providing the various program services and supporting activities of IFES/USA have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the program services and supporting activities benefited. These expenses require allocation on a reasonable basis that is consistently applied. Expenses that are allocated include salaries and benefits, travel and meetings, publications and events, office supplies and other expenses. Salaries and benefits are allocated based on average estimates of time and effort by employees. Travel and meetings, publications and events, office supplies and other expenses of department time and costs utilized. The following tables present the functional allocation of expenses for the years ended December 31, 2018 and 2017.

	 For the year ended December 31, 2018						
	Program Services	General and Administrative					Total
Grants	\$ 4,426,641	\$	-	\$	-	\$	4,426,641
Salaries and benefits	57,756		298,038		189,432		545,226
Travel and meetings	32,504		25,915		23,613		82,032
Publications and events	32,351		22,504		20,556		75,411
Professional services	60,515		20,501		273		81,289
Office and other	 2,765		78,564		4,423		85,752
	\$ 4,612,532	\$	445,522	\$	238,297	\$	5,296,351

Notes to Financial Statements

December 31, 2018 and 2017

5. FUNCTIONAL ALLOCATION OF EXPENSES, continued:

	 For the year ended December 31, 2017						
	 Program Services	General and Administrative Fund-		nd-raising	Total		
Grants	\$ 4,251,334	\$	-	\$	-	\$	4,251,334
Salaries and benefits	49,498		335,665		367,740		752,903
Travel and meetings	115,277		19,985		42,489		177,751
Publications and events	43,518		8,052		78,804		130,374
Professional services	81,056		31,519		15		112,590
Office and other	 7,399		60,324		8,669		76,392
	\$ 4,548,082	\$	455,545	\$	497,717	\$	5,501,344

6. LIQUIDITY:

The following table reflects the IFES/USA's financial assets as of December 31, 2018 and 2017, reduced by amounts not available for general use within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, or because the governing board has set aside funds. IFES/USA's policy is to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

	December 31,				
		2018		2017	
Financial assets, at year-end:					
Cash and cash equivalents	\$	1,369,209	\$	1,978,417	
Investments		1,491,168		1,072,591	
Grants receivable		-		80,000	
		2,860,377		3,131,008	
Less those unavailable for general expenditure within one year, due to: Cash and other financial assets held for affiliate		(500,809)		(1,005,823)	
Financial assets available to meet cash needs for general expenditures within one year	\$	2,359,568	\$	2,125,185	

Notes to Financial Statements

December 31, 2018 and 2017

7. <u>NET ASSETS WITH DONOR RESTRICTIONS:</u>

Net assets with donor restrictions consist of:

	Decem	ber 31	1,
	 2018		2017
Worldwide ministry training and training events Projects Time restricted	\$ 711,207 82,293	\$	771,517 168,961 80,000
	\$ 793,500	\$	1,020,478

8. FAIR VALUE MEASUREMENTS:

IFES/USA uses appropriate valuation techniques to determine fair value based on inputs available. All investments held at fair value as of December 31, 2018 and 2017 were measured using Level 1 inputs. The following table displays the fair values of assets measured on a recurring basis:

	December 31,					
	2018			2017		
Investments held at fair value: Mutual funds: Blended funds Fixed income funds	\$	223,367 203,204	\$	360,199 203,260		
		426,571		563,459		
Investments held at other than fair value: Certificates of deposit		1,064,597		509,132		
Total investments	\$	1,491,168	\$	1,072,591		

9. <u>SUPPORT AND REVENUE CONCENTRATION:</u>

During the years ended December 31, 2018 and 2017, IFES/USA received gifts from its top three donors that totaled approximately 41% and 34%, respectively, of total support and revenue.

Notes to Financial Statements

December 31, 2018 and 2017

10. <u>RETIREMENT PLAN:</u>

IFES/USA sponsors a 403(b) defined contribution plan for all employees. IFES/USA provides a direct contribution of 5% as well as a matching contribution of up to 5% of eligible salary for all employees who are over the age of 21 and have worked at least six months. Total employer contributions for the years ended December 31, 2018 and 2017 were \$41,867 and \$56,382, respectively.

11. AFFILIATE AGREEMENT:

During the years ended December 31, 2018 and 2017, the following financial activity occurred between IFES/USA and IFES/UK:

- o IFES/USA granted IFES/UK \$4,426,640 and \$4,251,334, respectively.
- IFES/USA reimbursed IFES/UK \$112,824 and \$226,104, for costs IFES/UK incurred on IFES/USA's behalf, respectively.
- IFES/UK reimbursed IFES/USA \$16,583 and \$19,257, for costs IFES/USA incurred on IFES/UK's behalf, respectively.
- IFES/USA has recorded a \$1,032,940 and \$601,755 contribution payable to IFES/UK. See footnote 2 for more information.
- o IFES/USA is holding \$500,809 and \$1,005,823 on IFES/UK's behalf, respectively. See footnote 2 for more information.

12. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through February 8, 2019, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.